

Grow your retirement plan  
practice and help more clients

R-6 share version



**CAPITAL  
GROUP®**

**AMERICAN  
FUNDS®**

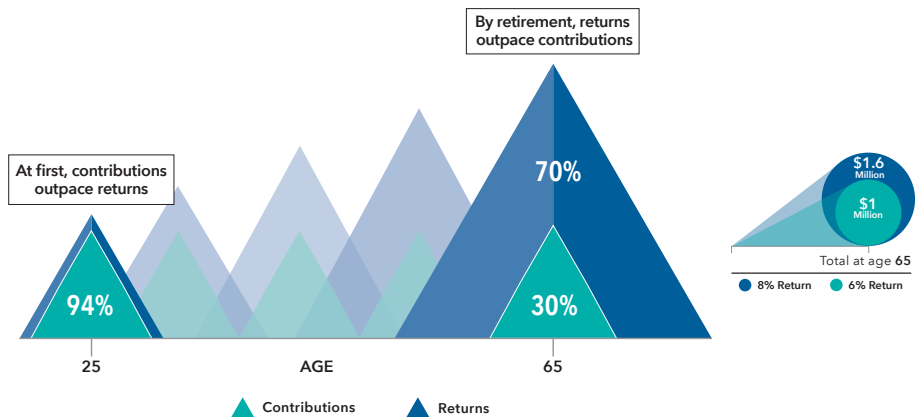
**Can I compete with confidence  
in today's market?  
I can.**



# To build a better 401(k), start with better investments

## Returns matter

At retirement, **70%** or more of a participant's account value may come from returns – not contributions. That assumes earnings of 6% per year. With quality investments that could earn an even higher return, say 8% per year, as much as **81%** of a participant's account value might come from returns.



This hypothetical assumes you start investing 10% of your \$40,000 income at age 25 and save over a 40-year period. And that you continue to contribute 10% each year throughout your career, as your salary increases 3% per year. The demographic assumptions, returns and ending balances are hypothetical and provided for illustrative purposes only, and are not intended to provide any assurance or promise of actual returns and outcomes. Returns will be affected by the management of the investments and any adjustments to the assumed contribution rates, salary or other participant demographic information. Actual results may be higher or lower than those shown. Past results are not predictive of results in future periods. Based on an exhibit by CBS MoneyWatch.

## Build a plan menu that meets the needs of your clients

The American Funds family of mutual funds is available in all of our recordkeeping programs as well as those offered by other retirement plan providers. Our PlanPremier® program also includes access to investments from many respected investment managers.\*

 **CAPITAL GROUP** | AMERICAN FUNDS<sup>†</sup>

 **ALLIANCEBERNSTEIN**

 **American Century Investments**<sup>†</sup>



**BLACKROCK**<sup>®</sup>

 **Brandywine GLOBAL**

 **Calvert INVESTMENTS**<sup>†</sup>

 **Charles SCHWAB** Investment Management

 **ClearBridge INVESTMENTS**

 **COLUMBIA THREADNEEDLE INVESTMENTS**  
Your success. Our priority.

 **Davis FUNDS**

 **Dimensional**

 **EatonVance**  
Investment Managers

 **Federated HERMES**

 **Fidelity INVESTMENTS**

**First Eagle Investments**

 **FRANKLIN TEMPLETON**

 **Goldman Sachs** | Asset Management

 **GREAT-WEST INVESTMENTS**

**HARTFORDFUNDS**  
Our benchmark is the investor.<sup>®</sup>

 **Invesco**

**Janus Henderson**  
INVESTORS

 **John Hancock** Investment Management

**J.P.Morgan**  
ASSET MANAGEMENT

**KeyBank** 

 **LORD ABBETT**<sup>®</sup>

 **MARTIN CURRIE**  
**MassMutual Funds**

 **MetLife**

 **MFS**  
Investment Management

**Morley**  
CAPITAL MANAGEMENT

**NEUBERGER BERMAN**

 **PAX**  
Pax World Mutual Funds

 **PGIM INVESTMENTS**

**PIMCO**

 **Putnam INVESTMENTS**

**ROYCE**  
Investment Partners

 **TRANSAMERICA**<sup>®</sup>

**T.RowePrice**  
INVEST WITH CONFIDENCE

**Vanguard**<sup>®</sup>

 **VictoryCapital**<sup>®</sup>

**VOYA**  
INVESTMENT MANAGEMENT

 **WESTERN ASSET**

\* Availability of fund families may depend on the plan's share class.

† Schwab Asset Management<sup>™</sup> is the dba name for Charles Schwab Investment Management, Inc. (CSIM).



# Target date funds – a critical asset class in 401(k)s

## 97%

of plans used a target date fund as their plan's qualified default investment alternative (QDIA)

Source: Callan Institute, 2023 Defined Contribution Trends Survey.

**We're the target date fund provider recommended most often by financial professionals.**

Source: Escalent, Cogent Syndicated, Retirement Plan Advisor Trends™, September 2022. Methodology: 538 financial advisors managing defined contribution (DC) plans participated in a web survey conducted August 19-30, 2022. American Funds was selected most often by advisors (excluding registered investment advisors) in response to the question, "Which investment manager do you recommend most often for target date funds?" Capital Group has provided input on some of the questions to be included in Cogent surveys over time.

## What makes the American Funds Target Date Retirement Series® different?

Our well-designed glide path is distinct in the way its investment mix shifts over time to meet participant needs and helps:

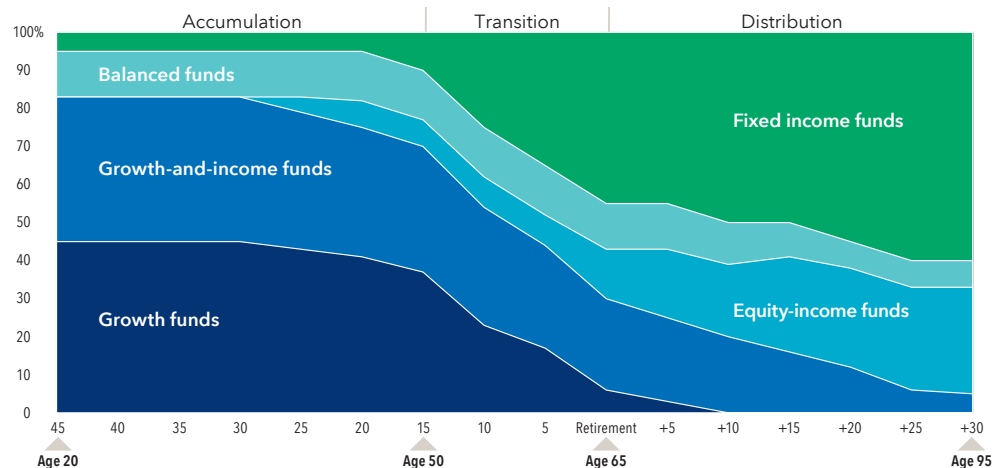
### Manage longevity risk

Our target date approach gradually **shifts the types of equities** in the funds from growth-oriented equities to income-oriented equities.

### Mitigate market risk

**A growing emphasis on dividends** helps participants manage market risk while providing income to help cover the cost of living in retirement.

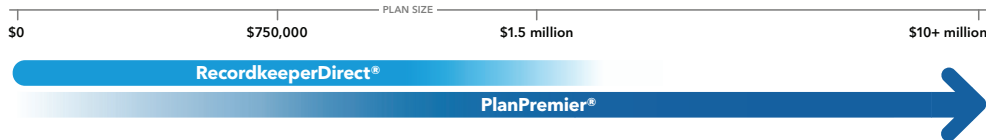
Although the target date portfolios are managed for investors on a projected retirement time frame, the allocation strategy does not guarantee that investors' goals will be met.



The target allocations shown are as of December 31, 2022, and are subject to the oversight committee's discretion. The investment adviser anticipates assets will be invested within a range that deviates no more than 10% above or below the allocations shown in the prospectus. Underlying funds may be added or removed during the year. Visit [capitalgroup.com](https://capitalgroup.com) for current allocations.

# Consider us your **recordkeeper** of choice

Our family of retirement plan solutions is designed to serve the needs of a broad range of clients, offering the advantages of large-plan pricing to small- and mid-size employer-sponsored retirement plans.



## RecordkeeperDirect®

- **Low-cost design** with pricing flexibility across five available share class options
- **More than 40 American Funds**, including the American Funds Target Date Retirement Series
- **Plan administration** from your choice of hundreds of third-party administrators (TPAs)
- **Simple and personable service experience** designed for startups and smaller retirement plans

## PlanPremier®

- **Fixed-dollar, transparent pricing** with an asset-based plan credit in six of seven available share class options
- **Investments from dozens of respected managers**, including the American Funds and the American Funds Target Date Retirement Series
- **Plan administration from Capital Group** or your choice of hundreds of TPAs
- **Access to robust recordkeeping features** commonly requested by larger plans, including automated notice creation/delivery and mandatory distribution services

"American Funds offers fantastic plan administration and setup support ... [They are] focused on providing the best experience for plan sponsors as well as investment brokers who work with small businesses."

– Chamber of Commerce, American Funds 401(k) Review – 2023.



For help in determining which recordkeeping platform would best suit a specific client, call us at **(800) 421-9900**.

# A closer look at our R-6 share pricing

Financial professionals doing fee-based business can offer clients exceptional value through a quality recordkeeping solution that features institutional pricing. Class R-6 shares have no 12b-1 or sub-transfer agency fees.

**RecordkeeperDirect:** A straightforward approach to pricing makes it easy for clients to understand the costs associated with their plan and evaluate the program's overall value.

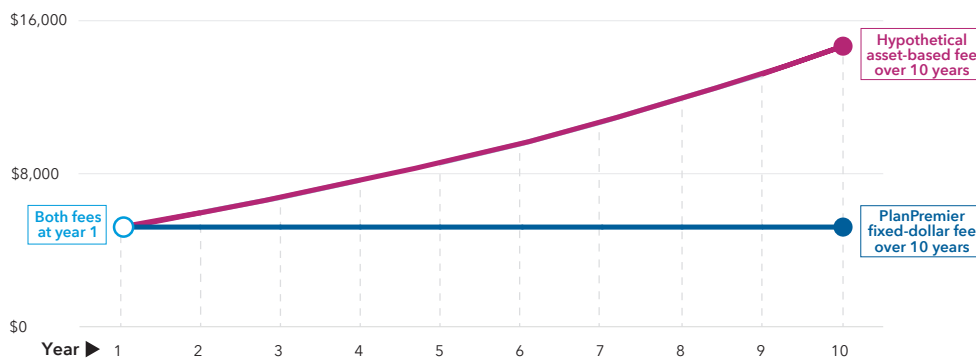
Share class	Average expense ratio <sup>1</sup>	Compensation is included in the expense ratio		Recordkeeping fee <sup>3</sup> (not including payments from investment expenses)
		Financial professional compensation	TPA compensation	
<b>R-6</b>	<b>0.34%<sup>2</sup></b>	0.00%	0.00%	<b>\$1,250 + \$20 per participant</b>

<sup>1</sup> Average expense ratios shown for RecordkeeperDirect and PlanPremier are provided only as examples. The actual average expense ratio for each program depends on the investments selected for the plan and participant allocations. Expense ratio reflects applicable fee waivers and expense reimbursements, without which expenses would be higher. The average expense ratios shown are for all funded investments and is weighted, based on average daily net assets in the program as of 12/31/2022. Accordingly, more weight is given to funds with more assets.

<sup>2</sup> Actual expense ratio, as reported in each fund's prospectus available at the time of publication, ranges from 0.20% to 0.77% for Class R-6.

<sup>3</sup> There is a one-time RecordkeeperDirect plan installation fee of \$500 for startup plans. Total recordkeeping fees include the base fee shown plus \$20 per participant.

**PlanPremier:** Our fixed-dollar approach to pricing is based on the number of participants, not plan assets – so recordkeeping costs don't increase as plan assets grow. The goal is to provide better overall value.



In this chart, the PlanPremier-TPA recordkeeping fee is based on a plan with \$2.5 million in assets and 50 participants. The hypothetical asset-based fee starts at the same level as the PlanPremier-TPA fee in the first year (\$5,200, or 0.21% of assets) and applies the same 0.21% rate to plan assets with plan contributions of \$150,000 and a growth rate of 8% added at the end of each year starting with year 2.

Participants with account balances	Recordkeeping fees base fee				Per participant
	PlanPremier-TPA		PlanPremier-Bundled	+	
1-25	\$2,200	or	\$5,400	+	\$100
26-300	2,200	or	5,400	+	60
301-500	3,700	or	6,900	+	55
501-1,000	6,200	or	9,650	+	50
1,001 or more	8,200	or	11,650	+	48

Share class R-6		
Average expense ratio <sup>1</sup>	Compensation is included in the expense ratio	
	Financial professional compensation	TPA compensation
0.33% <sup>4</sup>	0.00%	0.00%

<sup>4</sup> Actual expense ratio, as reported in each fund's prospectus available at the time of publication, ranges from 0.02% to 2.46% for Class R-6.

# Our plan sponsor experience **simplifies** day-to-day operations

An easy-to-use plan sponsor website helps clients streamline and automate tasks\* so they can spend more time running their business and less time on plan administration.



Automatically track employee eligibility



Instantly add/update participants



Conduct paperless enrollment



Submit contributions and send notices electronically



Automatically generate key reports



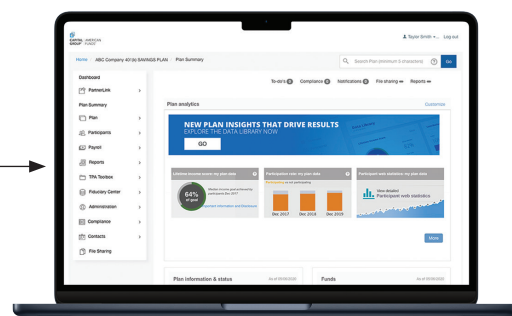
Review and approve participant loans and distributions



Facilitate participant distribution kits



Monitor plan effectiveness



**Plan sponsor website**

\* Features will vary depending on the retirement plan solution selected.



Advisors awarded us the gold medal for **best overall recordkeeper** and recordkeeper with the **best price**.

2022 Financial Advisor IQ Service Awards, September 2022. Methodology: Votes of 742 advisors were collected through an online poll conducted April to June, 2022. Among large managers, American Funds was awarded the gold medal for "Best Overall Recordkeeper" and "Recordkeeper with the Best Price."



# Our plan participant experience promotes better outcomes

**Effective enrollment:** Automated options and a customized educational website help employees get started in their employer's retirement plan. The process is designed to be quick and easy.



## Manage your account on the go

A convenient mobile app with one-touch access makes it easy for participants to stay up to date wherever they go.

**Planning for the future:** Our interactive participant resources\* go far beyond an account balance to help investors think about their savings differently and effectively gauge their savings progress.



Estimate retirement income and health care costs



Compare savings to peers



Get personal rate of return



Manage paycheck contributions and investments



Track savings progress and compare options



Manage loans and withdrawals



Use interactive tools and calculators with ICanRetire®



Get plan info and forms

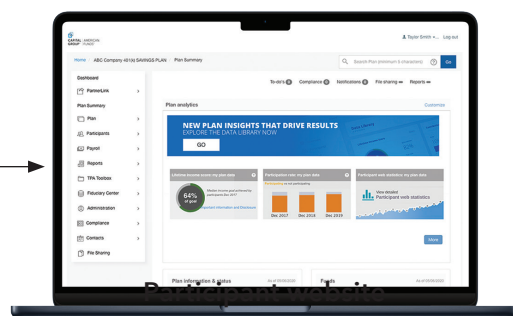


Illustration at right shows the participant website for PlanPremier plans.

\* Resources will vary depending on the retirement plan solution selected.

# Compete with confidence

## Make a difference in more lives

Since 1931, our distinctive way of managing money, an emphasis on research, a long-term view and recognition of the power of relationships has enabled financial professionals – like you – to help investors pursue their financial goals.



### Dedicated to investors

More than **2.6 million** plan participants count on us to pursue their retirement goals.\*



### A trusted recordkeeper

Over **65,000** businesses and their employees rely on our retirement plan recordkeeping services.\*



### A top asset manager

With **\$2.2 trillion** assets under management, we're one of the world's largest investment management organizations.\*

\* As of 12/31/22. Participants in Capital Group 401(k), 403(b), SEP IRA and SIMPLE IRA plans. Number of businesses in proprietary recordkeeping solutions.

## We're the **most recommended plan provider.**

Established advisors of defined contribution plans also ranked us top for:

- Is a company I **trust**
- Is **reliable**
- **Best-in-class** service and support
- Inspires **confidence**

Source: Escalent, Cogent Syndicated, Retirement Plan Advisor Trends™, September 2022. Methodology: 538 respondents participated in a web survey conducted August 19-30, 2022. American Funds was selected most often by both established and emerging DC plan advisors in response to the question, "Over the next 12 months, how likely are you to present each of these DC plan providers to clients or prospective clients for consideration?" For "Ownership" of Core Brand Attributes – Tier 1, among 385 "established DC advisors (with at least \$10 million in DC plan assets under management), American Funds was selected most often in response to the question, "Which – if any – of these DC plan providers are described by this statement ... 'Best-in-class plan advisor service and support' and 'Is reliable'?" American Funds was also selected most often for "Is a company I trust," "Best-in-class plan sponsor service and support," "Best-in-class participant service and support" (Core Brand Attributes – Tier 2) and "Inspires confidence" (Core Brand Attributes – Tier 3).

**Investors should carefully consider investment objectives, risks, charges and expenses. This and other important information is contained in the fund prospectuses and summary prospectuses, which can be obtained from a financial professional and should be read carefully before investing.**

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This content, developed by Capital Group, home of American Funds, should not be used as a primary basis for investment decisions and is not intended to serve as impartial investment or fiduciary advice.

Although the target date portfolios are managed for investors on a projected retirement date time frame, the allocation strategy does not guarantee that investors' retirement goals will be met. Investment professionals manage the portfolio, moving it from a more growth-oriented strategy to a more income-oriented focus as the target date gets closer. The target date is the year that corresponds roughly to the year in which an investor is assumed to retire and begin taking withdrawals. Investment professionals continue to manage each portfolio for approximately 30 years after it reaches its target date.

American Funds Distributors, Inc.